## manu/blue

Do you have an investment portfolio that you either manage yourself through a direct investing service (discount brokerage) or is managed by another person/firm such as a financial planner or advisor?
This might include stocks, GICs, bonds and mutual funds, etc. inside or outside of RRSPs, RRIFs, RESPs and TFSAs. It does NOT include hard assets like jewelry or real estate, etc.


Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
Omni January 31, 2024
Maru/Blue
Month February 1, 2024

Do you have an investment portfolio that you either manage yourself through a direct investing service (discount brokerage) or is managed by another person/firm such as a financial planner or advisor?
This might include stocks, GICs, bonds and mutual funds, etc. inside or outside of RRSPs, RRIFs, RESPs and TFSAs. It does NOT include hard assets like jewelry or real estate, etc.

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 | '35-54 | '55+ | Male ${ }^{\text {a }}$ Female |  | BC | AB | MB/SK | ON | PQ | ATL | <\$50K | \$50K-\$99k | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: Excluding Those Who Selected No At Q1 | 1139 | 275 | 359 | 505 | 611 | 528 | 165 | 128 | 71 | 473 | 247 | 55 | 227 | 391 | 386 |
| BASE: WEIGHTED | 1038 | 251 | 328 | 459 | 549 | 489 | 146 | 117 | $72^{*}$ | 425 | 216 | $63^{*}$ | 254 | 349 | 310 |
| Yes, I have investments that I manage myself | 430 | 169 | 144 | 117 | 259 | 171 | 62 | 39 | 26 | 176 | 105 | 22 | 124 | 153 | 111 |
|  | 41\% | 67\% | 44\% | 25\% | 47\% | 35\% | 42\% | 33\% | 37\% | 41\% | 49\% | 35\% | 49\% | 44\% | 36\% |
|  |  | CD | D |  | L |  |  |  |  |  | N |  | $\cup$ | U |  |
| Yes, I have investments that are managed by another person/firm | 432 | 56 | 132 | 244 | 181 | 251 | 54 | 55 | 29 | 180 | 78 | 36 | 96 | 144 | 132 |
|  | 42\% | 22\% | 40\% | 53\% | 33\% | 51\% | 37\% | 47\% | 41\% | 42\% | 36\% | 57\% | 38\% | 41\% | 43\% |
|  |  |  | B | BC |  | K |  |  |  |  |  | MQ |  |  |  |
| Yes, I have investments I manage myself as well as investments that are managed by another person/ firm | 176 | 26 | 52 | 98 | 110 | 66 | 30 | 23 | 16 | 68 | 33 | 5 | 34 | 52 | 67 |
|  | 17\% | 10\% | 16\% | 21\% | 20\% | 14\% | 21\% | 20\% | 22\% | 16\% | 15\% | 8\% | 13\% | 15\% | 22\% |
|  |  |  |  | B | L |  |  |  |  |  |  |  |  |  | ST |
| No | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  | - |  | - |  | - |  | - | - | - | - |  |  | - |  |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. *small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level
Omni January 31, 2024
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Month February 1, 2024

How would you describe your approach to investing?

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Yes In Q1 | 1139 | 275 | 359 | 505 | 611 | 528 | 165 | 128 | 71 | 473 | 247 | 55 | 227 | 391 | 386 |
| BASE: WEIGHTED | 1038 | 251 | 328 | 459 | 549 | 489 | 146 | 117 | $72^{*}$ | 425 | 216 | $63^{*}$ | 254 | 349 | 310 |
| I am more concerned about the safety of my capital/invested funds, and feel investing in the markets is too much of a gamble | 183 | 58 | 53 | 72 | 93 | 90 | 27 | 21 | 7 | 72 | 45 | 13 | 69 | 65 | 26 |
|  | 18\% | 23\% | 16\% | 16\% | 17\% | 18\% | 18\% | 18\% | 9\% | 17\% | 21\% | 20\% | 27\% | 19\% | 9\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  | TU | $\cup$ |  |
| I am more concerned about preserving my capital/invested funds and making predictable returns than trying to achieve higher rates of return | 440 | 104 | 113 | 224 | 217 | 224 | 56 | 44 | 35 | 173 | 108 | 24 | 116 | 155 | 113 |
|  | 42\% | 41\% | 34\% | 49\% | 39\% | 46\% | 38\% | 37\% | 48\% | 41\% | 50\% | 39\% | 46\% | 44\% | 36\% |
|  |  |  |  | C |  |  |  |  |  |  | MNP |  |  | $\cup$ |  |
| I am comfortable with some fluctuations and at times some loss of my principal investment in order to achieve higher rates of return | 344 | 68 | 134 | 142 | 189 | 155 | 48 | 42 | 29 | 152 | 54 | 20 | 55 | 106 | 143 |
|  | 33\% | 27\% | 41\% | 31\% | 34\% | 32\% | 33\% | 36\% | 40\% | 36\% | 25\% | 32\% | 22\% | 30\% | 46\% |
|  |  |  | BD |  |  |  |  |  | Q | Q |  |  |  | S | ST |
| I am comfortable with significant fluctuations in my capital/invested funds and that at times it may show substantive decreases in value in order to maximize my rates of return | 70 | 20 | 28 | 22 | 50 | 20 | 15 | 10 | 2 | 28 | 9 | 6 | 14 | 23 | 27 |
|  | 7\% | 8\% | 9\% | 5\% | 9\% | 4\% | 10\% | 9\% | 3\% | 7\% | 4\% | 10\% | 6\% | 7\% | 9\% |
|  |  |  | D |  | L |  | Q |  |  |  |  |  |  |  |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H/IJ - K/L - MN/O/P/Q/R - STT/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent $T$-Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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Which of the following are you invested in/do you hold?

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Yes In Q1 | 1139 | 275 | 359 | 505 | 611 | 528 | 165 | 128 | 71 | 473 | 247 | 55 | 227 | 391 | 386 |
| BASE: WEIGHTED | 1038 | 251 | 328 | 459 | 549 | 489 | 146 | 117 | $72^{*}$ | 425 | 216 | $63^{*}$ | 254 | 349 | 310 |
|  | 701 | 131 | 225 | 345 | 369 | 333 | 103 | 83 | 52 | 283 | 145 | 37 | 148 | 235 | 229 |
| Tax-Free Savings Account (TFSA) | 68\% | 52\% | 69\% | 75\% | 67\% | 68\% | 70\% | 71\% | 72\% | 67\% | 67\% | 59\% | 58\% | 67\% | 74\% |
|  |  |  | B | B |  |  |  |  |  |  |  |  |  |  | S |
|  | 584 | 89 | 239 | 256 | 299 | 284 | 79 | 73 | 43 | 236 | 123 | 30 | 101 | 210 | 199 |
| Registered Retirement Savings Plan (RRSP) | 56\% | 35\% | 73\% | 56\% | 55\% | 58\% | 54\% | 62\% | 60\% | 55\% | 57\% | 48\% | 40\% | 60\% | 64\% |



Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - STT/U - V/W
Overlap formulae used. *small base
Comparison Groups
Independent T-Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
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Which of the following are you invested in/do you hold?


| BASE: Rebased To All Respondents | 1536 | 401 | 496 | 639 | 770 | 766 | 215 | 171 | 92 | 597 | 373 | 88 | 417 | 498 | 443 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BASE: WEIGHTED | 1536 | 421 | 500 | 615 | 754 | 782 | 206 | 171 | $100^{*}$ | 585 | 363 | $110^{*}$ | 508 | 470 | 378 |
| Tax-Free Savings Account (TFSA) | 701 | 131 | 225 | 345 | 369 | 333 | 103 | 83 | 52 | 283 | 145 | 37 | 148$29 \%$ | 235 | 22 |
|  |  | 31\% | 45\% | 56\% | 49\% | 43\% | 50\% | 48\% | 52\% | 48\% | 40\% |  |  | 50\% | 61\% |
|  |  |  | B | BC | L |  | QR |  | R | QR |  | 33\% |  | S | ST |
| Registered Retirement Savings Plan (RRSP) | 584 | 89 | 239 | 256 | 299 | 284 | 79 | 73 | 43 | 236 | 123 | 30 | 101 | 210 | 199 |
|  | 38\% | 21\% | 48\% | 42\% | 40\% | 36\% | 38\% | 43\% | 43\% | 40\% | 34\% | 27\% | 20\% | 45\% | 53\% |
|  |  |  | B | B |  |  |  | R |  | R |  |  |  | S | ST |
| Mutual funds (including high, medium, or low risk funds) | 441 | 64 | 158 | 219 | 219 | 222 | 72 | 56 | 32 | 190 | 73 | 18 | 73 | 144 | 162 |
|  | 29\% | 15\% | 32\% | 36\% | 29\% | 28\% | 35\% | 33\% | 32\% | 32\% | 20\% | 16\% | 14\% | 31\% | 43\% |
|  |  |  | B | B |  |  | QR | QR | QR | QR |  |  |  | S | ST |
| Guaranteed Investment Contracts (GIC) or other guaranteed investments | 348 | 55 | 107 | 187 | 189 | 159 | 57 | 35 | 23 | 148 | 69 | 17 | 68 | 118 | 115 |
|  | 23\% | 13\% | 21\% | 30\% | 25\% | 20\% | 28\% | 20\% | 23\% | 25\% | 19\% | 15\% | 13\% | 25\% | 30\% |
|  |  |  | B | BC |  |  | QR |  |  |  |  |  |  | s | S |
| High interest savings account | 335 | 75 | 121 | 140 | 186 | 150 | 58 | 39 | 24 | 151 | 46 | 17 | 58 | 113 | 119 |
|  | 22\% | 18\% | 24\% | 23\% | 25\% | 19\% | 28\% | 23\% | 24\% | 26\% | 13\% | 15\% | 11\% | 24\% | 32\% |
|  |  |  | B |  | L |  | QR | Q | Q | Q |  |  |  | S | ST |
| Individual stocks | 282 | 68 | 94 | 120 | 186 | 96 | 44 | 34 | 21 | 132 | 37 | 14 | 38 | 100 | 110 |
|  | 18\% | 16\% | 19\% | 20\% | 25\% | 12\% | 21\% | 20\% | 21\% | 23\% | 10\% | 12\% | 7\% | 21\% | 29\% |
|  |  |  |  |  | L |  | Q | Q | Q | Q |  |  |  | s | ST |
| Exchange-Traded Funds (ETFs) | 137 | 41 | 46 | 50 | 91 | 46 | 18 | 16 | 12 | 64 | 26 | 1 | 14 | 44 | 65 |
|  | 9\% | 10\% | 9\% | 8\% | 12\% | 6\% | 9\% | 10\% | 12\% | 11\% | 7\% | 0\% | 3\% | 9\% | 17\% |
|  |  |  |  |  | L |  | R | R | R | R | R |  |  | S | ST |
| Bonds | 115 | 34 | 29 | 53 | 68 | 48 | 16 | 11 | 4 | 50 | 27 | 7 | 24 | 36 | 46 |
|  | 7\% | 8\% | 6\% | 9\% | 9\% | 6\% | 8\% | 7\% | 4\% | 9\% | 7\% | 6\% | 5\% | 8\% | 12\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ST |
| Cryptocurrency | 97 | 62 | 30 | 5 | 73 | 24 | 11 | 10 | 9 | 41 | 19 | 6 | 26 | 28 | 40 |
|  | 6\% | 15\% | 6\% | 1\% | 10\% | 3\% | 6\% | 6\% | 9\% | 7\% | 5\% | 5\% | 5\% | 6\% | 11\% |
|  |  | CD | D |  | L |  |  |  |  |  |  |  |  |  | ST |
| Real estate (excluding your primary home) | 97 | 34 | 29 | 34 | 58 | 40 | 12 | 8 | 12 | 50 | 11 | 3 | 14 | 31 | 46 |
|  | 6\% | 8\% | 6\% | 6\% | 8\% | 5\% | 6\% | 5\% | 12\% | 9\% | 3\% | 3\% | 3\% | 7\% | 12\% |
|  |  |  |  |  |  |  |  |  | Q | Q |  |  |  | S | ST |
| Environmental, Social, and Governance (ESG) investments | 43 | 22 | 14 | 7 | 28 | 15 | 4 | 6 | 4 | 17 | 11 | 1 | 8 | 16 | 17 |
|  | 3\% | 5\% | 3\% | 1\% | 4\% | 2\% | 2\% | 4\% | 4\% | 3\% | 3\% | 1\% | 2\% | 3\% | 4\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  | S |
| Other | 42 | 4 | 9 | 29 | 25 | 17 | 3 | 2 | 8 | 18 | 8 | 3 | 8 | 15 | 18 |
|  | 3\% | 1\% | 2\% | 5\% | 3\% | 2\% | 1\% | 1\% | 8\% | 3\% | 2\% | 3\% | 2\% | 3\% | 5\% |
|  |  |  |  | BC |  |  |  |  | MNPQ |  |  |  |  |  | S |
| Don't know / Not sure | 36 | 8 | 8 | 20 | 13 | 23 | 6 | 5 | 1 | 14 | 6 | 3 | 14 | 8 | 9 |
|  | 2\% | 2\% | 2\% | 3\% | 2\% | 3\% | 3\% | 3\% | 1\% | 2\% | 2\% | 3\% | 3\% | 2\% | 2\% |
| Not Answered | 498 | 170 | 172 | 156 | 205 | 293 | 60 | 54 | 28 | 160 | 147 | 47 | 255 | 121 | 68 |
|  | 32\% | 40\% | 34\% | 25\% | 27\% | 37\% | 29\% | 32\% | 28\% | 27\% | 41\% | 43\% | 50\% | 26\% | 18\% |
|  |  | D | D |  |  | K |  |  |  |  | MP | P | TU | U |  |
| REGISTERED RETIREMENT SAVINGS PLAN (RRSP) AND TAX-FREE SAVINGS ACCOUNT (TFSA) (NET) | 830 | 160 | 280 | 390 | 433 | 397 | 115 | 92 | 61 | 338 | 176 | 48 | 183 | 280 | 260 |
|  | 54\% | 38\% | 56\% | 63\% | 57\% | 51\% | 56\% | 54\% | 60\% | 58\% | 49\% | 44\% | 36\% | 60\% | 69\% |
|  |  |  | B | BC | L |  |  |  |  | QR |  |  |  | S | ST |
| BOTH RRSP/TFSA OWNERS (NET) | 455 | 61 | 184 | 211 | 235 | 220 | 66 | 64 | 34 | 181 | 92 | 19 | 66 | 164 | 168 |
|  | 30\% | 14\% | 37\% | 34\% | 31\% | 28\% | 32\% | 37\% | 34\% | 31\% | 25\% | 17\% | 13\% | 35\% | 44\% |
|  |  |  | B | B |  |  | R | QR | R | R |  |  |  | S | ST |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - STT/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent T-Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
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How would you describe your retirement savings plan?

|  |  | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50K | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: All Respondents | 1536 | 401 | 496 | 639 | 770 | 766 | 215 | 171 | 92 | 597 | 373 | 88 | 417 | 498 | 443 |
| BASE: WEIGHTED | 1536 | 421 | 500 | 615 | 754 | 782 | 206 | 171 | $100^{*}$ | 585 | 363 | 110* | 508 | 470 | 378 |
| I have a formal and detailed plan that describes the lifestyle I want in retirement, the income I will need, and I save regularly to achieve that goal | 352 | 60 | 68 | 224 | 184 | 168 | 50 | 33 | 25 | 131 | 94 | 18 | 81 | 115 | 111 |
|  | 23\% | 14\% | 14\% | 36\% | 24\% | 21\% | 24\% | 20\% | 25\% | 22\% | 26\% | 16\% | 16\% | 25\% | 29\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  | S |  |
| I have a good idea of what my retirement income needs will be and make regular contributions to dedicated retirement savings, but I don't know if I'm saving enough | 324 | 110 | 104 | 110 | 179 | 145 | 37 | 27 | 28 | 138 | 69 | 25 | 82 | 100 | 113 |
|  | 21\% | 26\% | 21\% | 18\% | 24\% | 19\% | 18\% | 16\% | 28\% | 24\% | 19\% | 23\% | 16\% | 21\% | 30\% |
|  |  | D |  |  | L |  |  |  |  |  |  |  |  |  | ST |
| I make regular deposits to my retirement savings account(s), but I don't know what my income needs will be and I don't know if I'm saving enough | 198 | 59 | 95 | 44 | 97 | 101 | 25 | 23 | 14 | 76 | 41 | 18 | 33 | 78 | 67 |
|  | 13\% | 14\% | 19\% | 7\% | 13\% | 13\% | 12\% | 14\% | 14\% | 13\% | 11\% | 17\% | 6\% | 17\% | 18\% |
|  |  | D | D |  |  |  |  |  |  |  |  |  |  | S |  |
| I don't know what my income needs will be, but I try to put some money aside towards retirement savings when I can | 220 | 60 | 73 | 87 | 93 | 126 | 30 | 35 | 13 | 75 | 51 | 15 | 78 | 74 | 35 |
|  | 14\% | 14\% | 15\% | 14\% | 12\% | 16\% | 15\% | 21\% | 13\% | 13\% | 14\% | 14\% | 15\% | 16\% | 9\% |
|  |  |  |  |  |  |  |  | P |  |  |  |  | $\cup$ | U |  |
| I know I need to save for retirement, but I'm not able to save | 242 | 55 | 97 | 90 | 99 | 143 | 35 | 31 | 15 | 83 | 59 | 19 | 110 | 66 | 36 |
|  | 16\% | 13\% | 19\% | 15\% | 13\% | 18\% | 17\% | 18\% | 15\% | 14\% | 16\% | 17\% | 22\% | 14\% | 9\% |
|  |  |  | B |  |  | K |  |  |  |  |  |  | TU |  |  |
| I have not thought about retirement, and I have no savings dedicated towards it | 200 | 76 | 64 | 61 | 100 | 100 | 29 | 21 | 5 | 81 | 49 | 15 | 125 | 37 | 16 |
|  | 13\% | 18\% | 13\% | 10\% | 13\% | 13\% | 14\% | 12\% | 5\% | 14\% | 14\% | 14\% | 24\% | 8\% | 4\% |
|  |  | D |  |  |  |  | 0 |  |  | 0 | 0 |  | TU | $\cup$ |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H/IJ - K/L - MN/O/P/Q/R - STT/U - V/W
Overlap formulae used. *small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
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Have you made your RRSP contribution for the 2023 tax year yet?

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If RRSP Selected In Q4 | 668 | 100 | 267 | 301 | 357 | 311 | 97 | 85 | 43 | 267 | 151 | 25 | 93 | 239 | 255 |
| BASE: WEIGHTED | 584 | $89^{*}$ | 239 | 256 | 299 | 284 | $79^{*}$ | $73^{*}$ | $43^{*}$ | 236 | 123 | $30^{* *}$ | 101* | 210 | 199 |
| Yes | 248 | 51 | 145 | 53 | 132 | 116 | 29 | 26 | 25 | 98 | 56 | 14 | 21 | 86 | 119 |
|  | 43\% | 57\% | 61\% | 21\% | 44\% | 41\% | 37\% | 36\% | 57\% | 42\% | 45\% | 46\% | 21\% | 41\% | 60\% |
|  |  | D | D |  |  |  |  |  |  |  |  |  |  | S | ST |
| No, I have no plans to make any RRSP contributions for the 2023 tax year. | 206 | 20 | 41 | 145 | 99 | 106 | 23 | 37 | 11 | 81 | 41 | 13 | 47 | 84 | 43 |
|  | 35\% | 23\% | 17\% | 57\% | 33\% | 37\% | 30\% | 50\% | 24\% | 34\% | 34\% | 45\% | 47\% | 40\% | 22\% |
|  |  |  |  | BC |  |  |  | MOPQ |  |  |  |  | U | U |  |
| No, but I am planning to make a contribution before this year's deadline of | 86 | 14 | 34 | 38 | 50 | 36 | 14 | 6 | 7 | 40 | 18 | 1 | 16 | 33 | 28 |


| $15 \%$ | $16 \%$ | $14 \%$ | $15 \%$ | $17 \%$ | $13 \%$ | $17 \%$ | $8 \%$ | $16 \%$ | $17 \%$ | $15 \%$ | $2 \%$ | $15 \%$ | $16 \%$ | $14 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 44 | 4 | 19 | 21 | 19 | 25 | 12 | 4 | 1 | 16 | 8 | 2 | 16 | 6 | 8 |
| $7 \%$ | $5 \%$ | $8 \%$ | $8 \%$ | $6 \%$ | $9 \%$ | $16 \%$ | $5 \%$ | $2 \%$ | $7 \%$ | $6 \%$ | $7 \%$ | $16 \%$ | $3 \%$ | $4 \%$ |
|  |  |  |  |  |  | NOPQ |  |  |  |  |  |  |  |  |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H/IJ - K/L - MN/O/P/Q/R - STTU - VN
Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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Approximately how much have you contributed to your RRSP for the 2023 tax year?

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 '35-54 |  | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99k | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Yes In Q8 And Exclude Outiers (Responses Above \$50k) | 301 | 63 | 162 | 76 | 166 | 135 | 37 | 35 | 25 | 117 | 74 | 13 | 22 | 101 | 152 |
| BASE: WEIGHTED | 248 | $51^{*}$ | 145 | $53^{*}$ | 132 | 116 | 29** | 26** | $25^{* *}$ | $98 *$ | $56^{*}$ | $14^{* *}$ | $21^{* *}$ | $86^{*}$ | 119 |
| LESS THAN \$1,000 (NET) | 12 | 2 | 6 | 4 | 6 | 6 | 1 | 1 | 3 | 5 | 2 | 0 | 1 | 6 |  |
|  | 5\% | 4\% | 4\% | 8\% | 5\% | 5\% | 3\% | 4\% | 13\% | 5\% | 4\% |  | 3\% | 7\% | 4\% |
| \$1,000-\$4,999 (NET) | 62 | 13 | 35 | 14 | 26 | 36 | 6 | 7 | 5 | 26 | 14 | 4 | 8 | 23 | 28 |
|  | 25\% | 26\% | 24\% | 26\% | 20\% | 31\% | 21\% | 25\% | 19\% | 27\% | 25\% | 26\% | 36\% | 27\% | 23\% |
| \$5,000-\$9,999 (NET) | 40 | 7 | 27 | 7 | 22 | 18 | 1 | 5 | 1 | 18 | 15 | 1 | 2 | 17 | 20 |
|  | 16\% | 14\% | 18\% | 12\% | 17\% | 15\% | 4\% | 18\% | 3\% | 18\% | 26\% | 10\% | 10\% | 20\% | 17\% |
| \$10,000+ (NET) | 23 | 5 | 15 | 3 | 19 | 4 | 4 | 4 | 2 | 11 | 2 | 1 | 1 | 3 | 19 |
|  | 9\% | 9\% | 11\% | 5\% | 14\% | 3\% | 14\% | 13\% | 8\% | 11\% | 4\% | 4\% | 5\% | 3\% | 16\% |
|  |  |  |  |  | L |  |  |  |  |  |  |  |  |  |  |
| I don't remember | 111 | 24 | 61 | 26 | 59 | 53 | 17 | 10 | 14 | 39 | 23 | 8 | 10 | 37 | 49 |
|  | 45\% | 47\% | 43\% | 49\% | 44\% | 45\% | 58\% | 40\% | 57\% | 39\% | 41\% | 59\% | 46\% | 43\% | 41\% |
| MEAN | 5642.10 | 4996.60 | 6102.70 | 4866.80 | 6948.50 | 4137.80 | 8539.40 | 5524.80 | 5763.70 | 5395.40 | 4921.20 | 6317.60 | 3607.00 | 3812.50 | 7432.30 |
|  |  |  |  |  | L |  |  |  |  |  |  |  |  |  | T |
| MEDIAN | 4000 | 4000 | 5000 | 3600 | 5000 | 3000 | 4000 | 5000 | 2000 | 4300 | 5000 | 3500 | 2000 | 3900 | 5000 |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. *small base; ** very small base (under 30 ) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent $Z$-Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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At what age do you plan to retire? If already retired, at what age did you retire?

|  |  |  | Age |  | Gen |  |  |  | Prov |  |  |  |  | Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50K | \$50K-\$99K | \$100K+ |
|  | A | B | C | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: All Respondents | 1536 | 401 | 496 | 639 | 770 | 766 | 215 | 171 | 92 | 597 | 373 | 88 | 417 | 498 | 443 |
| BASE: WEIGHTED | 1536 | 421 | 500 | 615 | 754 | 782 | 206 | 171 | $100^{*}$ | 585 | 363 | $110^{*}$ | 508 | 470 | 378 |


| 30 | 16 | 14 | 2 | 0 | 14 | 2 | 4 | 2 | 4 | 4 | 2 | 0 | 9 | 5 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1\% | 3\% | 0\% | - | 2\% | 0\% | 2\% | 1\% | 4\% | 1\% | 1\% | - | 2\% | 1\% | 1\% |
|  |  | CD |  |  | L |  |  |  | P |  |  |  |  |  |  |
| 31 | 3 | 3 | 0 | 0 | 1 | 2 | 0 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 1 |
|  | 0\% | 1\% | - | - | 0\% | 0\% | - | 0\% | - | 0\% | 0\% |  | 0\% | 0\% | 0\% |
| 32 | 2 | 2 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 0 |
|  | 0\% | 1\% |  |  | - | 0\% | - | - | - | 0\% | 1\% |  |  | 0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 33 | 7 | 6 | 1 | 0 | 6 | 1 | 0 | 0 | 0 | 5 | 2 | 0 | 3 | 2 | 1 |
|  | 0\% | 1\% | 0\% | - | 1\% | 0\% | - | - | - | 1\% | 0\% | - | 1\% | 1\% | 0\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 34 | 2 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 1 | 0 |
|  | 0\% | 0\% | - | - | 0\% | - | - | - | - | 0\% | - | - | 0\% | 0\% |  |
| 35 | 4 | 4 | 0 | 0 | 3 | 1 | 1 | 0 | 0 | 1 | 2 | 1 | 2 | 2 | 0 |
|  | 0\% | 1\% |  | - | 0\% | 0\% | 0\% | - | - | 0\% | 0\% | 1\% | 0\% | 1\% |  |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 36 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |
|  | 0\% |  | 0\% |  | - | 0\% | - | - | - | 0\% | - | - | - | 0\% |  |
| 38 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
|  | 0\% | 0\% | - | - | 0\% | - | - | 0\% | - | - | - | - | - | 0\% |  |
| 39 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 |
|  | 0\% |  | 0\% |  | - | 0\% | - | - | - | - | 0\% | - |  | 0\% |  |
| 40 | 13 | 13 | 0 | 1 | 7 | 7 | 1 | 1 | 1 | 7 | 4 | 0 | 7 | 4 | 2 |
|  | 1\% | 3\% | - | 0\% | 1\% | 1\% | 0\% | 0\% | 1\% | 1\% | 1\% | - | 1\% | 1\% | 1\% |
|  |  | CD |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 43 | 2 | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 |
|  | 0\% | 0\% | 0\% | - | 0\% | 0\% |  | 1\% | - | - | 0\% | - | 0\% | 0\% |  |
| 45 | 6 | 1 | 5 | 0 | 5 | 1 | 2 | 1 | 0 | 1 | 2 | 0 | 2 | 2 | 1 |
|  | 0\% | 0\% | 1\% | - | 1\% | 0\% | 1\% | 0\% | - | 0\% | 1\% |  | 0\% | 0\% | 0\% |
|  |  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |
| 46 | 5 | 1 | 3 | 0 | 3 | 1 | 0 | 0 | 0 | 3 | 1 | 0 | 0 | 1 | 3 |
|  | 0\% | 0\% | 1\% |  | 0\% | 0\% | - | - | - | 1\% | 0\% |  | - | 0\% | 1\% |
| 47 | 3 | 2 | 1 | 1 | 3 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 1 | 2 | 0 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% |  |  | 1\% | - | 0\% |  |  | 0\% | 0\% |  |
| 48 | 2 | 0 | 1 | 2 | 0 | 2 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 0 |
|  | 0\% | - | 0\% | 0\% | - | 0\% | - | - | - | 0\% | 0\% | - | - | 0\% |  |
| 49 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |
|  | 0\% |  |  | 0\% | 0\% |  |  | - | - | 0\% | - |  |  | 0\% |  |
| 50 | 32 | 20 | 4 | 8 | 17 | 15 | 2 | 6 | 4 | 13 | 3 | 3 | 14 | 12 | 5 |
|  | 2\% | 5\% | 1\% | 1\% | 2\% | 2\% | 1\% | 4\% | 4\% | 2\% | 1\% | 3\% | 3\% | 3\% | 1\% |
|  |  | CD |  |  |  |  |  |  | Q |  |  |  |  |  |  |
| 51 | 3 | 0 | 2 | 1 | 3 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 2 |
|  | 0\% |  | 0\% | 0\% | 0\% | 0 | - | - | - | 0\% | 0 | 1\% | - | 0\% | 0\% |
| 52 | 4 | 0 | 1 | 4 | 1 | 4 | 0 | 1 | 1 | 1 | 2 | 0 | 0 | 1 | 1 |
|  | 0\% |  | 0\% | 1\% | 0\% | 0\% | - | 1\% | 1\% | 0\% | 1\% |  |  | 0\% | 0\% |
| 53 | 13 | 0 | 3 | 9 | 4 | 8 | 1 | 0 | 1 | 1 | 9 | 0 | 2 | 6 | 3 |
|  | 1\% | - | 1\% | 2\% | 1\% | 1\% | 1\% | - | 1\% | 0\% | 3\% |  | 0\% | 1\% | 1\% |
|  |  |  |  | B |  |  |  |  |  |  | P |  |  |  |  |
| 54 | 12 | 0 | 1 | 11 | 7 | 5 | 2 | 3 | 1 | 4 | 2 | 0 | 3 | 5 | 2 |
|  | 1\% |  | 0\% | 2\% | 1\% | 1\% | 1\% | 2\% | 1\% | 1\% | 1\% |  | 1\% | 1\% | 0\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  |  |  |
| 55 | 82 | 32 | 18 | 31 | 45 | 37 | 12 | 3 | 6 | 36 | 20 | 4 | 15 | 25 | 30 |
|  | 5\% | 8\% | 4\% | 5\% | 6\% | 5\% | 6\% | 2\% | 6\% | 6\% | 5\% | 3\% | 3\% | 5\% | 8\% |
|  |  | c |  |  |  |  |  |  |  |  |  |  |  |  | s |
|  | 29 | 1 | 11 | 18 | 13 | 17 | 2 | 1 | 4 | 8 | 9 | 5 | 4 | 12 | 10 |


| 56 | 2\% | 0\% | 2\% | 3\% | 2\% | 2\% | 1\% | 0\% | 4\% | 1\% | 3\% | 5\% | 1\% | 3\% | 3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | B | B |  |  |  |  |  |  |  |  |  |  |  |
| 57 | 34 | 1 | 10 | 23 | 17 | 17 | 3 | 4 | 1 | 9 | 8 | 10 | 7 | 10 | 10 |
|  | 2\% | 0\% | 2\% | 4\% | 2\% | 2\% | 1\% | 2\% | 1\% | 1\% | 2\% | 9\% | 1\% | 2\% | 3\% |
|  |  |  |  | B |  |  |  |  |  |  |  | MNOPQ |  |  |  |
| 58 | 29 | 2 | 8 | 19 | 24 | 5 | 3 | 3 | 2 | 9 | 8 | 4 | 4 | 13 | 12 |
|  | 2\% | 0\% | 2\% | 3\% | 3\% | 1\% | 1\% | 2\% | 2\% | 2\% | 2\% | 4\% | 1\% | 3\% | 3\% |
|  |  |  |  | B | L |  |  |  |  |  |  |  |  |  | S |
| 59 | 14 | 2 | 4 | 9 | 4 | 11 | 0 | 2 | 3 | 6 | 3 | 1 | 3 | 4 | 5 |
|  | 1\% | 0\% | 1\% | 1\% | 1\% | 1\% | - | 1\% | 3\% | 1\% | 1\% | 1\% | 0\% | 1\% | 1\% |
| 60 | 133 | 35 | 35 | 63 | 55 | 78 | 17 | 6 | 10 | 58 | 32 | 10 | 37 | 38 | 49 |
|  | 9\% | 8\% | 7\% | 10\% | 7\% | 10\% | 8\% | 3\% | 9\% | 10\% | 9\% | 9\% | 7\% | 8\% | 13\% |
|  |  |  |  |  |  |  |  |  |  | N | N |  |  |  | ST |
| 61 | 13 | 0 | 3 | 9 | 4 | 9 | 0 | 0 | 1 | 4 | 6 | 1 | 4 | 2 | 2 |
|  | 1\% |  | 1\% | 2\% | 1\% | 1\% | . | - | 1\% | 1\% | 2\% | 1\% | 1\% | 1\% | 1\% |
|  |  |  |  | B |  |  |  |  |  |  |  |  |  |  |  |
| 62 | 24 | 1 | 7 | 16 | 17 | 7 | 5 | 6 | 1 | 6 | 6 | 1 | 5 | 7 | 11 |
|  | 2\% | 0\% | 1\% | 3\% | 2\% | 1\% | 2\% | 3\% | 1\% | 1\% | 2\% | 1\% | 1\% | 2\% | 3\% |
|  |  |  |  | B | L |  |  |  |  |  |  |  |  |  |  |
| 63 | 20 | 1 | 2 | 17 | 8 | 11 | 4 | 4 | 1 | 6 | 3 | 1 | 4 | 6 | 7 |
|  | 1\% | 0\% | 0\% | 3\% | 1\% | 1\% | 2\% | 2\% | 1\% | 1\% | 1\% | 1\% | 1\% | 1\% | 2\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  |  |  |
| 64 | 21 | 0 | 0 | 21 | 8 | 13 | 6 | 2 | 0 | 6 | 3 | 4 | 10 | 6 | 4 |
|  | 1\% | - |  | 3\% | 1\% | 2\% | 3\% | 1\% | - | 1\% | 1\% | 4\% | 2\% | 1\% | 1\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  |  |  |
| 65 | 216 | 50 | 70 | 96 | 103 | 113 | 23 | 35 | 14 | 75 | 57 | 12 | 71 | 75 | 50 |
|  | 14\% | 12\% | 14\% | 16\% | 14\% | 14\% | 11\% | 21\% | 14\% | 13\% | 16\% | 11\% | 14\% | 16\% | 13\% |
|  |  |  |  |  |  |  |  | MP |  |  |  |  |  |  |  |
| 66 | 11 | 1 | 1 | 9 | 5 | 6 | 1 | 4 | 1 | 5 | 1 | 0 | 1 | 4 | 4 |
|  | 1\% | 0\% | 0\% | 1\% | 1\% | 1\% | 1\% | 2\% | 1\% | 1\% | 0\% |  | 0\% | 1\% | 1\% |
|  |  |  |  | c |  |  |  | Q |  |  |  |  |  |  |  |
| 67 | 17 | 1 | 6 | 9 | 7 | 10 | 0 | 5 | 1 | 6 | 2 | 1 | 4 | 4 | 9 |
|  | 1\% | 0\% | 1\% | 1\% | 1\% | 1\% | 0 | 3\% | 1\% | 1\% | 1\% | 1\% | 1\% | 1\% | 2\% |
| 68 | 17 | 4 | 3 | 10 | 9 | 8 | 3 | 1 | 1 | 9 | 3 | 0 | 9 | 3 | 4 |
|  | 1\% | 1\% | 1\% | 2\% | 1\% | 1\% | 1\% | 0\% | 1\% | 2\% | 1\% |  | 2\% | 1\% | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 69 | 9 | 0 | 3 | 5 | 5 | 4 | 4 | 0 | 0 | 2 | 3 | 0 | 4 | 1 | 3 |
|  | 1\% |  | 1\% | 1\% | 1\% | 0\% | 2\% | - | - | 0\% | 1\% |  | 1\% | 0\% | 1\% |
|  |  |  |  |  |  |  | P |  |  |  |  |  |  |  |  |
| 70 | 62 | 19 | 14 | 29 | 39 | 23 | 17 | 14 | 3 | 17 | 10 | 1 | 19 | 23 | 15 |
|  | 4\% | 5\% | 3\% | 5\% | 5\% | 3\% | 8\% | 8\% | 3\% | 3\% | 3\% | 0\% | 4\% | 5\% | 4\% |
|  |  |  |  |  |  |  | PQR | PQR |  |  |  |  |  |  |  |
| 71 | 6 | 0 | 0 | 6 | 1 | 5 | 0 | 0 | 0 | 2 | 2 | 2 | 2 | 2 | 1 |
|  | 0\% |  |  | 1\% | 0\% | 1\% |  |  | - | 0\% | 1\% | 2\% | 0\% | 0\% | 0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 72 | 4 | 0 | 0 | 4 | 2 | 2 | 0 | 0 | 3 | 1 | 1 | 0 | 1 | 1 | 2 |
|  | 0\% |  |  | 1\% | 0\% | 0\% |  |  | 3\% | 0\% | 0\% |  | 0\% | 0\% | 1\% |
|  |  |  |  |  |  |  |  |  | MPQ |  |  |  |  |  |  |
| 73 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 1 | 2 | 1 | 0 | 0 | 1 | 2 | 1 |
|  | 0\% |  |  | 1\% | 0\% | 0 | 0 | 0\% | 2\% | 0\% |  |  | 0\% | 0\% | 0\% |
|  |  |  |  |  |  |  |  |  | PQ |  |  |  |  |  |  |
| 74 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |
|  | 0\% |  | 0\% | 0\% | 0\% | 0\% |  |  | - | 0\% |  |  | - | 0\% | 0\% |
| 175 | 11 | 3 | 2 | 6 | 7 | 4 | 1 | 3 | 4 | 4 | 0 | 0 | 1 | 4 | 5 |
|  | 1\% | 1\% | 0\% | 1\% | 1\% | 1\% | 1\% | 2\% | 4\% | 1\% |  |  | 0\% | 1\% | 1\% |



Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H/IJ - K/L - MN/O/P/Q/R - S/T/U - V/W
Overlap formulae used. *small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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And, at what age did you begin saving for retirement?




|  | 0\% |  |  | 0\% | - | 0\% | - | - | - | 0\% | - |  |  | 0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
|  | 0\% | 0\% | - | - | - | 0\% | - | - | - | 0\% | - |  | 0\% | - |  |
| UNDER 25 (NET) | 282 | 110 | 85 | 87 | 160 | 123 | 36 | 30 | 30 | 106 | 61 | 18 | 55 | 92 | 100 |
|  | 18\% | 26\% | 17\% | 14\% | 21\% | 16\% | 18\% | 18\% | 30\% | 18\% | 17\% | 16\% | 11\% | 20\% | 26\% |
|  |  | CD |  |  | L |  |  |  | MNPQ |  |  |  |  | S | ST |
| 25 TO 39 (NET) | 382 | 70 | 139 | 172 | 198 | 184 | 49 | 44 | 32 | 146 | 86 | 23 | 67 | 129 | 51 |
|  | 25\% | 17\% | 28\% | 28\% | 26\% | 23\% | 24\% | 26\% | 32\% | 25\% | 24\% | 21\% | 13\% | 27\% |  |
|  |  |  | B | B |  |  |  |  |  |  |  |  |  | S | ST |
| 40 TO 54 (NET) | 114 | 1 | 36 | 77 | 45 | 69 | 24 | 13 | 4 | 46 | 23 | 4 | 42 | 47 | 12 |
|  | 7\% | 0\% | 7\% | 13\% | 6\% | 9\% | 12\% | 8\% | 4\% | 8\% | 6\% | 4\% | 8\% | 10\% | 3\% |
|  |  |  | B | BC |  |  | Q |  |  |  |  |  | $\cup$ | U |  |
| $55+$ (NET) | 34 | 6 | 0 | 28 | 16 | 18 | 2 | 3 | 3 | 11 | 13 | 1 | 14 | 11 | 8 |
|  | 2\% | 1\% | - | 5\% | 2\% | 2\% | 1\% | 2\% | 3\% | 2\% | 4\% | 1\% | 3\% | 2\% | 2\% |
|  |  | c |  | BC |  |  |  |  |  |  |  |  |  |  |  |
| I have not started to save for retirement | 368 | 168 | 122 | 78 | 170 | 197 | 50 | 40 | 13 | 144 | 92 | 28 | 196 | 101 | 42 |
|  | 24\% | 40\% | 24\% | 13\% | 23\% | 25\% | 24\% | 23\% | 13\% | 25\% | 25\% | 26\% | 39\% | 22\% | 1\% |
|  |  | CD | D |  |  |  |  |  |  | $\bigcirc$ | 0 |  | TU | $\cup$ |  |
| I don't know | 357 | 66 | 118 | 172 | 165 | 192 | 44 | 41 | 17 | 131 | 88 | 36 | 135 | 90 | 65 |
|  | 23\% | 16\% | 24\% | 28\% | 22\% | 25\% | 21\% | 24\% | 17\% | 22\% | 24\% | 32\% | 27\% | 19\% | 17\% |
|  |  |  | B | B |  |  |  |  |  |  |  | $\bigcirc$ | TU |  |  |
| MEAN | 29.50 | 24.50 | 28.10 | 33.00 | 28.60 | 30.40 | 29.90 | 29.10 | 27.30 | 29.80 | 30.20 | 27.30 | 32.70 | 29.60 | 27.40 |
|  |  |  | B | BC |  | K |  |  |  |  |  |  | TU | U |  |
| MEDIAN | 26 | 23 | 26 | 30 | 25 | 27 | 28 | 25 | 25 | 26 | 27 | 25 | 30 | 26 | 25 |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H/I/J - K/L - M/N/O/P/Q/R - ST/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent T-Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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This year, your contributions to the following have been/will be... RRSP


Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - STT/U - V/W

Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
Omni January 31, 2024
Maru/Blue
Month February 1, 2024

This year, your contributions to the following have been/will be... TFSA

|  | Total | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Yes Or No, But Plan To At Q8 Or Amount Inputed At Q15 | 377 | 73 | 114 | 190 | 219 | 158 | 64 | 44 | 28 | 143 | 84 | 14 | 58 | 123 | 163 |
| BASE: WEIGHTED | 315 | $60^{*}$ | 99* | 156 | 175 | 140 | 52* | $38^{*}$ | $27^{* *}$ | 114 | $69^{*}$ | $16^{* *}$ | 59* | $108^{*}$ | 124 |
| The same amount as you normally put in | 180 | 33 | 61 | 87 | 106 | 75 | 26 | 19 | 17 | 74 | 33 | 11 | 32 | 59 | 73 |
|  | 57\% | 54\% | 61\% | 56\% | 61\% | 53\% | 50\% | 51\% | 64\% | 65\% | 49\% | 69\% | 55\% | 55\% | 59\% |
|  |  |  |  |  |  |  |  |  |  | Q |  |  |  |  |  |
| Less than you normally put in | 32 | 16 | 9 | 8 | 17 | 15 | 5 | 9 | 2 | 11 | 4 | 1 | 5 | 14 | 10 |
|  | 10\% | 26\% | 9\% | 5\% | 10\% | 11\% | 10\% | 25\% | 7\% | 10\% | 6\% | 6\% | 9\% | 13\% | 8\% |
|  |  | CD |  |  |  |  |  | PQ |  |  |  |  |  |  |  |
| More than you normally put in | 72 | 10 | 24 | 38 | 35 | 36 | 14 | 7 | 7 | 22 | 21 | 2 | 12 | 25 | 31 |
|  | 23\% | 17\% | 24\% | 24\% | 20\% | 26\% | 26\% | 18\% | 24\% | 19\% | 30\% | 15\% | 20\% | 23\% | 25\% |
| Don't know/will decide closer to deadline | 31 | 2 | 6 | 23 | 17 | 14 | 7 | 2 | 1 | 8 | 11 | 2 | 10 | 9 | 9 |
|  | 10\% | 3\% | 6\% | 15\% | 10\% | 10\% | 13\% | 7\% | 5\% | 7\% | 16\% | 10\% | 16\% | 9\% | 7\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  |  |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - $\mathrm{B} / \mathrm{C} / \mathrm{D}$ - $\mathrm{E} / \mathrm{F} / \mathrm{G} / \mathrm{H} / / \mathrm{J}$ - $\mathrm{K} / \mathrm{L}$ - $\mathrm{M} / \mathrm{N} / \mathrm{O} / \mathrm{P} / \mathrm{Q} / \mathrm{R}$ - $\mathrm{S} / \mathrm{T} / \mathrm{U}$ - V/W
Overlap formulae used. * small base, ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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You mentioned that you own both a TFSA and an RRSP. Which did you contribute more money to in 2023?

|  |  | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | C | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Rrsp And Tfsa Selected At Q4 | 547 | 73 | 218 | 256 | 295 | 252 | 85 | 77 | 35 | 219 | 116 | 15 | 70 | 194 | 217 |
| BASE: WEIGHTED | 455 | $61^{*}$ | 184 | 211 | 235 | 220 | $66^{*}$ | $64 *$ | $34^{* *}$ | 181 | 92* | 19** | 66* | 164 | 168 |
| RRSP | 145 | 22 | 93 | 30 | 87 | 57 | 25 | 19 | 15 | 57 | 21 | 8 | 9 | 44 | 78 |
|  | 32\% | 36\% | 51\% | 14\% | 37\% | 26\% | 37\% | 31\% | 43\% | 31\% | 23\% | 44\% | 14\% | 27\% | 46\% |
|  |  | D | BD |  | L |  | Q |  |  |  |  |  |  | S | ST |
| TFSA | 203 | 30 | 56 | 117 | 100 | 103 | 28 | 33 | 13 | 74 | 51 | 5 | 32 | 76 | 65 |
|  | 45\% | 50\% | 31\% | 56\% | 43\% | 47\% | 42\% | 52\% | 38\% | 41\% | 55\% | 27\% | 48\% | 46\% | 39\% |
|  |  | c |  | C |  |  |  |  |  |  | P |  |  |  |  |
| I contributed the exact same amount to both | 38 | 7 | 21 | 10 | 17 | 20 | 4 | 1 | 4 | 19 | 9 | 1 | 2 | 19 | 14 |
|  | 8\% | 12\% | 11\% | 5\% | 7\% | 9\% | 6\% | 2\% | 11\% | 10\% | 10\% | 5\% | 2\% | 12\% | 9\% |
|  |  | D | D |  |  |  |  |  |  | N |  |  |  | S |  |


| Neither, I didn't contribute/don't intend to contribute for 2023 | 69 | 1 | 14 | 54 | 30 | 39 | 10 | 10 | 3 | 31 | 11 | 5 | 24 | 25 | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15\% | 2\% | 8\% | 26\% | 13\% | 18\% | 15\% | 16\% | 8\% | 17\% | 12\% | 24\% | 36\% | 15\% | 7\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  | TU | $\cup$ |  |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - MN/O/P/Q/R - S/T/U - V/W
Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
Omni January 31, 2024
Maru/Blue
Month February 1, 2024

Which of the following best describes why you contribute to your RRSP instead of a TFSA

|  |  | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | C | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Rrsp Selected At Q18 Or Rrsp But Not Tfsa Selected At Q4 | 294 | 51 | 159 | 84 | 168 | 126 | 39 | 36 | 22 | 117 | 64 | 16 | 31 | 100 | 131 |
| BASE: WEIGHTED | 273 | 50* | 148 | $76^{*}$ | 152 | $122^{*}$ | $37^{* *}$ | 29** | $24^{* *}$ | $112^{*}$ | 53* | 19** | $44^{* *}$ | $89^{*}$ | $109{ }^{*}$ |
| Saving for retirement is important to me | 118 | 16 | 62 | 41 | 60 | 58 | 15 | 11 | 4 | 55 | 22 | 12 | 20 | 36 | 46 |
|  | 43\% | 31\% | 42\% | 54\% | 40\% | 48\% | 41\% | 37\% | 17\% | 49\% | 42\% | 59\% | 46\% | 40\% | 42\% |
|  |  |  |  | B |  |  |  |  |  |  |  |  |  |  |  |
| The annual tax refund gives me a small windfall of money each year | 82 | 12 | 52 | 18 | 48 | 34 | 9 | 8 | 10 | 36 | 14 | 5 | 9 | 30 | 38 |
|  | 30\% | 25\% | 35\% | 23\% | 31\% | 28\% | 24\% | 29\% | 44\% | 32\% | 27\% | 25\% | 21\% | 34\% | 35\% |
| The ability to defer taxes to a lower rate at retirement | 64 | 10 | 28 | 25 | 41 | 23 | 12 | 4 | 6 | 25 | 13 | 5 | 9 | 20 | 25 |
|  | 23\% | 21\% | 19\% | 33\% | 27\% | 19\% | 32\% | 13\% | 24\% | 22\% | 24\% | 27\% | 20\% | 22\% | 23\% |
|  |  |  |  | c |  |  |  |  |  |  |  |  |  |  |  |
| My employer makes automatic contributions on my behalf | 60 | 11 | 40 | 10 | 34 | 26 | 7 | 6 | 9 | 31 | 4 | 3 | 9 | 15 | 27 |
|  | 22\% | 21\% | 27\% | 13\% | 22\% | 21\% | 17\% | 20\% | 40\% | 28\% | 8\% | 14\% | 21\% | 17\% | 25\% |
|  |  |  | D |  |  |  |  |  |  | Q |  |  |  |  |  |
| My focus is on the longer term right now | 55 | 10 | 32 | 13 | 32 | 23 | 5 | 7 | 5 | 25 | 11 | 1 | 8 | 21 | 19 |
|  | 20\% | 19\% | 22\% | 17\% | 21\% | 19\% | 14\% | 24\% | 22\% | 23\% | 22\% | 5\% | 19\% | 23\% | 18\% |
| My current tax bracket is higher than it will be at retirement | 47 | 4 | 29 | 14 | 27 | 20 | 3 | 8 | 8 | 13 | 11 | 4 | 3 | 10 | 30 |
|  | 17\% | 7\% | 20\% | 19\% | 18\% | 16\% | 8\% | 27\% | 33\% | 12\% | 21\% | 22\% | 8\% | 12\% | 27\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T |
| It's just something that I know I'm supposed to do | 39 | 13 | 19 | 7 | 18 | 20 | 1 | 4 | 7 | 15 | 10 | 2 | 4 | 11 | 20 |
|  | 14\% | 26\% | 13\% | 10\% | 12\% | 17\% | 3\% | 13\% | 31\% | 14\% | 18\% | 10\% | 10\% | 12\% | 18\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tax-deferred growth on my investments | 28 | 3 | 15 | 10 | 23 | 6 | 6 | 3 | 1 | 13 | 5 | 0 | 5 | 10 | 12 |
|  | 10\% | 7\% | 10\% | 13\% | 15\% | 5\% | 17\% | 11\% | 5\% | 12\% | 9\% |  | 12\% | 11\% | 11\% |
|  |  |  |  |  | L |  |  |  |  |  |  |  |  |  |  |
| The annual contribution limit is higher | 27 | 9 | 15 | 4 | 17 | 10 | 5 | 3 | 2 | 11 | 3 | 4 | 1 | 8 | 15 |
|  | 10\% | 18\% | 10\% | 5\% | 11\% | 8\% | 13\% | 9\% | 8\% | 10\% | 6\% | 20\% | 2\% | 9\% | 14\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |  |
| I can use my RRSP to help purchase my first home | 22 | 13 | 8 | 1 | 13 | 9 | 1 | 3 | 0 | 11 | 7 | 0 | 6 | 9 | 6 |
|  | 8\% | 25\% | 6\% | 1\% | 8\% | 8\% | 2\% | 9\% | - | 10\% | 14\% | - | 15\% | 10\% | 6\% |
|  |  | CD |  |  |  |  |  |  |  |  |  |  |  |  |  |
| The limitations on early withdrawals make it forced savings for retirement | 17 | 5 | 8 | 5 | 13 | 4 | 1 | 2 | 0 | 7 | 4 | 4 | 6 | 1 | 10 |
|  | 6\% | 9\% | 5\% | 7\% | 9\% | 3\% | 4\% | 5\% | - | 6\% | 7\% | 20\% | 15\% | 1\% | 9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T |
| I am obliged to contribute a minimum amount each year for my first-time home buyer withdrawal from when I b... | 10 | 2 | 7 | 1 | 4 | 6 | 2 | 0 | 3 | 3 | 3 | 1 | 2 | 2 | 6 |
|  | 4\% | 4\% | 5\% | 1\% | 3\% | 5\% | 4\% |  | 11\% | 2\% | 5\% | 4\% | 4\% | 2\% | 5\% |


| I can use my RRSP to help fund my education | 4 | 1 | 3 | 0 | 1 | 3 | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 1 | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1\% | 2\% | 2\% | - | 1\% | 2\% | 2\% | . | - | 3\% | - | - | - | 1\% | 3\% |
| Other | 20 | 3 | 9 | 7 | 11 | 9 | 4 | 5 | 2 | 5 | 2 | 2 | 7 | 4 |  |
|  | 7\% | 6\% | 6\% | 10\% | 7\% | 7\% | 9\% | 18\% | 9\% | 4\% | 3\% | 12\% | 16\% | 5\% | 4\% |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T-Test for Means (equal variances), Independent Z-Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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MaruBlue
Month February 1, 2024

Which of the following best describes why you contribute more to your TFSA instead of a RRSP

|  |  | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50K | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: If Tisa Selected At Q18 Or Tfsa But Not Rrsp Selected At Q4 | 518 | 122 | 112 | 284 | 275 | 243 | 81 | 56 | 33 | 208 | 118 | 22 | 110 | 170 | 168 |
| BASE: WEIGHTED | 450 | 101* | $98^{*}$ | 251 | 234 | 216 | $64^{*}$ | $52^{*}$ | $3{ }^{* *}$ | 177 | $103^{*}$ | $23^{* *}$ | $114 *$ | 146 | 126 |
| I can withdraw tax-free at any time | 213 | 43 | 44 | 126 | 115 | 98 | 32 | 26 | 14 | 82 | 48 | 12 | 42 | 76 | 63 |
|  | 47\% | 42\% | 45\% | 50\% | 49\% | 45\% | 49\% | 50\% | 45\% | 47\% | 46\% | 51\% | 37\% | 52\% | 50\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | S |  |
| I can contribute at any point in my life, even after retirement | 139 | 17 | 16 | 106 | 78 | 60 | 26 | 16 | 8 | 51 | 27 | 12 | 36 | 41 | 37 |
|  | 31\% | 17\% | 16\% | 42\% | 34\% | 28\% | 40\% | 30\% | 25\% | 29\% | 26\% | 53\% | 32\% | 28\% | 29\% |
|  |  |  |  | BC |  |  |  |  |  |  |  |  |  |  |  |
| I do not need to earn an income to contribute to a TFSA | 118 | 21 | 23 | 74 | 65 | 53 | 16 | 8 |  | 50 | 32 | 5 | 46 | 32 | 26 |
|  | 26\% | 21\% | 23\% | 30\% | 28\% | 24\% | 25\% | 16\% | 19\% | 28\% | 31\% | 22\% | 41\% | 22\% | 20\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  | TU |  |  |
| It is better for reaching shorter term saving goals | 92 | 34 | 28 | 29 | 45 | 46 | 9 | 12 | 4 | 33 | 25 | 8 | 24 | 26 | 30 |
|  | 20\% | 34\% | 29\% | 12\% | 19\% | 21\% | 14\% | 23\% | 13\% | 19\% | 25\% | 36\% | 21\% | 18\% | 24\% |
|  |  | D | D |  |  |  |  |  |  |  |  |  |  |  |  |
| I am able to contribute more per year because I haven't yet hit the overall limit | 74 | 20 | 19 | 35 | 39 | 35 | 14 | 8 | 4 | 30 | 16 | 2 | 15 | 22 | 23 |
|  | 16\% | 19\% | 19\% | 14\% | 17\% | 16\% | 21\% | 15\% | 14\% | 17\% | 15\% | 10\% | 13\% | 15\% | 18\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contribution room lost from a withdrawal is reset the following year | 44 | 9 | 9 | 26 | 21 | 23 | 4 | 6 | 2 | 17 | 14 | 1 | 9 | 13 | 17 |
|  | 10\% | 9\% | 10\% | 11\% | 9\% | 11\% | 7\% | 11\% | 7\% | 10\% | 14\% | 4\% | 8\% | 9\% | 13\% |
| My current tax bracket is lower than it will be at retirement | 39 | 19 | 12 | 8 | 26 | 13 | 5 | 7 | 1 | 19 | 6 | 1 | 16 | 11 | 11 |
|  | 9\% | 18\% | 13\% | 3\% | 11\% | 6\% | 7\% | 14\% | 4\% | 11\% | 6\% | 4\% | 14\% | 7\% | 8\% |
|  |  | D | D |  |  |  |  |  |  |  |  |  |  |  |  |
| I can share contribution room with my spouse | 29 | 10 | 4 | 14 | 12 | 17 | 3 | 5 | 2 | 11 | 4 | 3 | 4 | 8 |  |
|  | 6\% | 10\% | 5\% | 5\% | 5\% | 8\% | 5\% | 10\% | 6\% | 6\% | 4\% | 14\% | 4\% | 6\% | 8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| I want a vehicle to hold my riskier investments and I am not comfortable doing so with my RRSP | 24 | 11 | 4 | 9 | 16 | 8 | 4 | 1 | 1 | 13 | 5 | 1 | 8 | 10 |  |
|  | 5\% | 11\% | 4\% | 4\% | 7\% | 4\% | 6\% | 2\% | 4\% | 7\% | 4\% | 4\% | 7\% | 7\% | 3\% |
|  |  | D |  |  |  |  |  |  |  |  |  |  |  |  |  |
| My employer makes regular contributions on my behalf | 14 | 8 | 4 | 2 | 11 | 3 | 1 | 0 | 1 | 9 | 3 | 1 | 4 | 4 | 5 |
|  | 3\% | 8\% | 4\% | 1\% | 5\% | 1\% | 2\% | - | 2\% | 5\% | 2\% | 4\% | 4\% | 3\% | 4\% |
|  |  | D | D |  | L |  |  |  |  |  |  |  |  |  |  |
| Other | 85 | 8 | 16 | 61 | 44 | 41 | 13 | 9 | 13 | 34 | 16 | 1 | 24 | 26 | 22 |
|  | 19\% | 8\% | 16\% | 24\% | 19\% | 19\% | 20\% | 18\% | 42\% | 19\% | 15\% | 2\% | 21\% | 18\% | 18\% |
|  |  |  |  | B |  |  |  |  |  |  |  |  |  |  |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/TU - V/W
Overlap formulae used. * small base; ** very small base (under 30) ineligible for sig testing
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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How much do you agree or disagree with each statement below? I'm more concerned with meeting my current needs vs. saving or planning for the future


Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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How much do you agree or disagree with each statement below? I have delayed my retirement plans as a result of the current economic environment
Q| Age $\quad$ Gender

|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: All Respondents | 1536 | 401 | 496 | 639 | 770 | 766 | 215 | 171 | 92 | 597 | 373 | 88 | 417 | 498 | 443 |
| BASE: WEIGHTED | 1536 | 421 | 500 | 615 | 754 | 782 | 206 | 171 | $100^{*}$ | 585 | 363 | $110^{*}$ | 508 | 470 | 378 |
|  | 478 | 191 | 183 | 103 | 252 | 226 | 66 | 58 | 32 | 179 | 102 | 42 | 157 | 159 | 117 |
| TOP 2 BOX (NET) | 31\% | 45\% | 37\% | 17\% | 33\% | 29\% | 32\% | 34\% | 32\% | 31\% | 28\% | 38\% | 31\% | 34\% | 31\% |
|  |  | CD | D |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 209 | 84 | 85 | 40 | 108 | 101 | 33 | 27 | 14 | 79 | 46 | 10 | 74 | 58 | 51 |
| (4) Agree strongly | 14\% | 20\% | 17\% | 7\% | 14\% | 13\% | 16\% | 16\% | 14\% | 13\% | 13\% | 9\% | 15\% | 12\% | 14\% |
|  |  | D | D |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 269 | 107 | 98 | 63 | 144 | 125 | 32 | 30 | 18 | 101 | 56 | 31 | 83 | 101 | 65 |
| (3) Agree somewhat | 17\% | 25\% | 20\% | 10\% | 19\% | 16\% | 16\% | 18\% | 18\% | 17\% | 15\% | 28\% | 16\% | 21\% | 17\% |
|  |  | D | D |  |  |  |  |  |  |  |  | MPQ |  |  |  |
|  | 242 | 72 | 94 | 77 | 119 | 123 | 28 | 27 | 20 | 101 | 54 | 12 | 59 | 79 | 74 |
| (2) Disagree somewhat | 16\% | 17\% | 19\% | 12\% | 16\% | 16\% | 14\% | 16\% | 20\% | 17\% | 15\% | 11\% | 12\% | 17\% | 20\% |
|  |  |  | D |  |  |  |  |  |  |  |  |  |  |  | S |
|  | 319 | 43 | 110 | 165 | 169 | 150 | 44 | 27 | 20 | 123 | 83 | 22 | 88 | 98 | 99 |
| (1) Disagree strongly | 21\% | 10\% | 22\% | 27\% | 22\% | 19\% | 21\% | 16\% | 20\% | 21\% | 23\% | 20\% | 17\% | 21\% | 26\% |
|  |  |  | B | B |  |  |  |  |  |  |  |  |  |  | s |
|  | 561 | 115 | 204 | 242 | 288 | 272 | 72 | 54 | 40 | 224 | 137 | 34 | 147 | 177 | 173 |
| BOTTOM 2 BOX (NET) | 37\% | 27\% | 41\% | 39\% | 38\% | 35\% | 35\% | 32\% | 39\% | 38\% | 38\% | 31\% | 29\% | 38\% | 46\% |
|  |  |  | B | B |  |  |  |  |  |  |  |  |  | S | ST |
|  | 497 | 115 | 113 | 270 | 213 | 284 | 68 | 59 | 29 | 182 | 124 | 35 | 204 | 134 | 88 |
| Not applicable | 32\% | 27\% | 23\% | 44\% | 28\% | 36\% | 33\% | 35\% | 29\% | 31\% | 34\% | 32\% | 40\% | 29\% | 23\% |
|  |  |  |  | BC |  | K |  |  |  |  |  |  | TU |  |  |
| MEAN | 2.40 | 2.80 | 2.40 | 1.90 | 2.40 | 2.40 | 2.40 | 2.50 | 2.40 | 2.30 | 2.30 | 2.40 | 2.50 | 2.40 | 2.20 |
|  |  | CD | D |  |  |  |  |  |  |  |  |  | $\cup$ |  |  |

Proportions/Means: Columns Tested ( $5 \%$ risk level) - B/C/D - E/F/G/H//J - K/L - M/N/O/P/Q/R - S/T/U - V/W
Overlap formulae used. * small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
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Month February 1, 2024

How much do you agree or disagree with each statement below? I worry about running out of money in retirement

|  |  | Age |  |  | Gender |  | Province |  |  |  |  |  | Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | '18-34 | '35-54 | '55+ | Male | Female | BC | AB | MB/SK | ON | PQ | ATL | <\$50k | \$50K-\$99K | \$100K+ |
|  | A | B | c | D | K | L | M | N | $\bigcirc$ | P | Q | R | S | T | U |
| BASE: All Respondents | 1536 | 401 | 496 | 639 | 770 | 766 | 215 | 171 | 92 | 597 | 373 | 88 | 417 | 498 | 443 |
| BASE: WEIGHTED | 1536 | 421 | 500 | 615 | 754 | 782 | 206 | 171 | 100* | 585 | 363 | 110* | 508 | 470 | 378 |
| TOP 2 BOX (NET) | 878 | 270 | 345 | 263 | 416 | 462 | 113 | 106 | 62 | 354 | 171 | 73 | 319 | 265 | 188 |
|  | 57\% | 64\% | 69\% | 43\% | 55\% | 59\% | 55\% | 62\% | 62\% | 60\% | 47\% | 66\% | 63\% | 56\% | 50\% |
|  |  | D | D |  |  |  |  | Q | Q | Q |  | Q | $\cup$ |  |  |
| (4) Agree strongly | 401 | 123 | 167 | 111 | 170 | 232 | 51 | 56 | 27 | 157 | 81 | 30 | 166 | 120 | 76 |
|  | 26\% | 29\% | 33\% | 18\% | 22\% | 30\% | 25\% | 33\% | 27\% | 27\% | 22\% | 27\% | 33\% | 25\% | 20\% |
|  |  | D | D |  |  | K |  | Q |  |  |  |  | TU |  |  |
| (3) Agree somewhat | 477 | 147 | 178 | 152 | 246 | 230 | 62 | 50 | 35 | 197 | 90 | 43 | 153 | 146 | 112 |
|  | 31\% | 35\% | 35\% | 25\% | 33\% | 29\% | 30\% | 29\% | 34\% | 34\% | 25\% | 39\% | 30\% | 31\% | 30\% |
|  |  | D | D |  |  |  |  |  |  | Q |  | Q |  |  |  |
|  | 327 | 64 | 77 | 185 | 173 | 154 | 48 | 35 | 18 | 113 | 93 | 21 | 81 | 109 | 95 |


| (2) Disagree somewhat | 21\% | 15\% | 15\% | 30\% | 23\% | 20\% | 23\% | 21\% | 18\% | 19\% | 26\% | 19\% | 16\% | 23\% | 25\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | BC |  |  |  |  |  |  | P |  |  | S | S |
| (1) Disagree strongly | 189 | 31 | 50 | 108 | 97 | 93 | 23 | 17 | 12 | 66 | 63 | 9 | 37 | 71 | 62 |
|  | 12\% | 7\% | 10\% | 18\% | 13\% | 12\% | 11\% | 10\% | 12\% | 11\% | 17\% | 8\% | 7\% | 15\% | 16\% |
|  |  |  |  | BC |  |  |  |  |  |  | NP |  |  | S | S |
| BOTTOM 2 BOX (NET) | 517 | 96 | 127 | 293 | 270 | 247 | 71 | 52 | 30 | 179 | 156 | 30 | 118 | 180 | 157 |
|  | 34\% | 23\% | 25\% | 48\% | 36\% | 32\% | 35\% | 30\% | 29\% | 31\% | 43\% | 27\% | 23\% | 38\% | 41\% |
|  |  |  |  | BC |  |  |  |  |  |  | NOPR |  |  | S | S |
| Not applicable | 141 | 55 | 28 | 58 | 68 | 73 | 22 | 13 | 9 | 53 | 36 | 8 | 71 | 24 | 33 |
|  | 9\% | 13\% | 6\% | 9\% | 9\% | 9\% | 11\% | 8\% | 9\% | 9\% | 10\% | 7\% | 14\% | 5\% | 9\% |
|  |  | c |  | c |  |  |  |  |  |  |  |  | TU |  |  |
| MEAN | 2.80 | 3.00 | 3.00 | 2.50 | 2.70 | 2.80 | 2.80 | 2.90 | 2.80 | 2.80 | 2.60 | 2.90 | 3.00 | 2.70 | 2.60 |
|  |  | D | D |  |  | K |  | Q |  | Q |  | Q | TU |  |  |

Proportions/Means: Columns Tested (5\% risk level) - B/C/D - E/F/G/H//J - K/L - MN/O/P/Q/R - S/T/U - V/W Overlap formulae used. *small base
Comparison Groups
Independent T -Test for Means (equal variances), Independent Z -Test for Percentages (unpooled proportions)
Uppercase letters indicate significance at the $95 \%$ level.
Omni January 31, 2024
Maru/Blue
Month February 1, 2024

